

May 20, 2016

To Whom It May Concern:

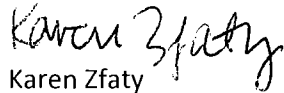
I am writing on behalf of Allan Browning, who I have worked with for almost 20 years. My first encounter with Allan was seeing his presentation about his company, Vision Quest, at a professional gathering. I was impressed with his ability to conceptualize and articulate issues and to communicate them to us, and engaged him to design my company's website www.pars.org.

Not long after that, we began to explore GoldMine, a CRM (Customer Relationship Management) system that we customized, implemented, and used for about five years. As our business outgrew that system, Allan assisted me in exploring, analyzing and comparing other options, and eventually we chose Sage CRM, which has served our company very well for the last 10 years.

We currently utilize Vision Quest's email servers and DNS services to facilitate the efficient and timely processing of email communications and file management between our in-house Exchange server and Sage CRM system

Allan's willingness to teach and share has empowered me to continue to develop our Sage system and he continues to host our large and complex e-mail with care and efficiency. He is always willing to help track down issues and concerns and resolve them quickly. I appreciate working with him and highly recommend him to you. Please contact me if you have any questions or wish to discuss this further.

Sincerely,



Karen Zfaty
Director, Marketing Information Systems

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